

## Service Delivery

	Q2 FY 17 - 18 Jan. - Mar. 2018	YTD 17 -18 Oct. 2017 - Mar. 2018	CY 16 -17 Oct. 2016 - Sept. 2017
Entrepreneurs Consulted	113	166	246
Total Consulting Hours	474	1,080	2,450
Workshop Attendees	31	48	60
Jobs Created/Retained	3	7	213
Business Startups	2	3	6
Capital Formation	\$522,000	\$1.8 M	\$8.9 M

## Quarterly Update

- The Florida SBDC at UNF is proud to announce a new, state-wide service for business owners; Turbo Charge Any Team™ - Customized Assessment System. This service helps our clients with effective team building for their company. Through an in-depth assessment and one-on-one debriefing, owners and their teams can learn how to align the right people with the right roles within the business. Marge Cirillo has been officially certified to provide this in-depth assessment service to her clients. Learn more about the program at [www.sbdc.unf.edu/organizational-development/](http://www.sbdc.unf.edu/organizational-development/)
- In March, Marge attended the national conference for the Association of Procurement and Technical Assistance Centers, held in Jacksonville. FSBDC at UNF staff attended for professional development in government contracting to better assist small business on how to win contracts with the government.

## Client Type

